



Revision number:

Purchasing Agent: MARK HELLEWELL

**Item: CHEMICAL MANAGEMENT SYSTEMS, PORTION CONTROL SYSTEMS,
CUSTODIAL SUPPLIES, JANITORIAL SUPPLIES**

Vendor: 01047J Hylon Koburn Chemicals Inc.
P O Box 26116
Salt Lake City UT 84126-0116

Internet Homepage: <http://www.hyko.com>

Telephone: (801) 973-6099

Fax number: (801) 973-9746

Contact: Ron G. Starr

Email address: rong@hyko.com

Brand/trade name: Drakett & Betco

Price: See Price List

Terms: Net 30

Effective dates: 04/01/2001 through 03/31/2004, (1 renewal option ending 2006)

Days required for delivery: 2 Days

Price guarantee period: One Year

Minimum order: 2 Cases

Min shipment without charges: Freight Prepaid from Gunnison North to Utah State Line

Other conditions: .

THIS IS A NEW CONTRACT. ITEMS WERE BID AND RE-AWARDED TO SAME VENDOR. REPLACES CONTRACT PA295.

Bid # MH1907

MULTIPLE AWARDS HAVE BEEN ISSUED. SEE MA056, MA 295, MA1308, MA1309, MA1310, MA1311, MA1312, MA1313 AND MA1210 BEFORE AWARDING.

Vendor is required to furnish Mark Hellewell, State Purchasing, Quarterly Usage Reports. Please report total dollar figure by each separate State Agency and Political Sub-division.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



Drackett					
Description	Product	Size	Dilution Ratio	Cost Per Usable Gallon	Unit Price
General Purpose Cleaners					
Cleaner Neutral	Neutral Cleaner	2-90 Pk	1:1024	\$0.0349	\$25.10
General Purpose Cleaner	All purpose cleaner	2-90 Pk	1:1024	\$0.0299	\$21.50
		1-720 Pk	1:1024	\$0.0352	\$101.50
Acid Bowl Cleaner	Bowl Cleaner	2-90 Pk	1 per bowl	\$0.0300	\$15.15
Laundry Detergent	Fresh N Brite	60-1.2oz	1 Pk load		\$17.06
Room Deodorizer	Neutral Conditioner/Odor Counteractant	2-90 Pk	1:768	\$0.0500	\$26.48
Degreaser/ HD non caustic	Heavy Duty Cleaner Degreaser	2-36 Pk	1-1024	\$0.1000	\$28.45
Degreaser/ HD non caustic	4-Shot Degreaser	.40ml	1ml:32oz	\$2.5400	\$2.54
Rest room cleaner	4-Shot Restroom Cleaner	.40ml	1 ml:32 oz	\$2.0200	\$2.02
Glass Cleaner	4-Shot Glass Cleaner	.40ml	1 ml:32 oz	\$1.9900	\$1.99
Sanitizer	4-Shot Sanitizer	.40 ml	1 ml:32 oz	\$1.8600	\$1.86
Disinfectant/germicidal					
General	Detergent, Disinfectant	2-90 Pk	1/2oz-gal	\$0.1200	\$22.00
Heavy Duty Hospital	Hy-Ko D33	Gal	1:64	\$0.0800	\$5.38
Hospital Disinfectant	Lysol Phenolic Disinfectant	Gal	1:256	\$0.0500	\$12.50
Equipment - Drackett	32 oz. Dilution Bottle 32 oz. Dilution Bottle				\$1.95

Betco					
Percentage off manufacturer's list: 30%					
Description	Product	Size	Dilution Ratio	Cost Per Usable Gallon	Unit Price
General Purpose Cleaners					
Glass Cleaner	Deep Blue Concentrate	4-Litter	1:30	\$0.7190	\$23.74
Glass Cleaner	Clear Image (non-ammoniated)	4-Litter	1:30	\$0.7418	\$24.48
General Purpose Cleaner	Top Flite	4-Litter	1:128	\$0.0888	\$11.99
Restroom Cleaner	Sure Bet Foaming Shower Cleaner	4-Litter	1:20	\$0.5640	\$12.42
Acid Bowl Cleaner	AF79	4-Litter	1:16	\$1.1980	\$21.57
Room Deodorizer	Best Scent Ocean or Lemon	4-Litter	1:64	\$0.7440	\$51.34
Degreaser/ HD non-caustic	Citrus Chisel	4-Litter	1:20	\$0.7550	\$16.61
Floor Striper	Extreme Ultra	4-Litter	1:20	\$1.6800	\$36.96
Restorer/Cleaner, Floor	Express One Step	4-Litter	1:128	\$0.1021	\$14.00
Extraction Cleaner	ES-Steam	4-Litter	1:256	\$0.0437	\$11.89
Disinfectant/germicidal					
General	PH7Q ultra	4-Litter	1:256	\$0.0772	\$21.00
Heavy Duty Hospital	256 Ultra Disinfectant	4-Litter	1:256	\$0.0642	\$17.46
Phenolic Cleaner, Disinfectant, Deodorant	TB Plus	4-Litter	1:128	\$0.1381	\$18.92
Neutral Disinfectant, Deodorant, Detergent	AF315	4-Litter	1:26	\$0.4024	\$11.67
Disinfectant, Cleaner, Detergent, Virucide, Deodorant, Fungicide	Quat-Stat	4-Litter	1:64	\$0.2265	\$15.63



Equipment - Betco			
Description	Item #	Unit	Unit Cost
4 Product Dispenser Color Coded	823	Ea	*No Charge
1 Product Dispenser Color Coded	819	Ea	*No Charge
Silk Screened Bottles	Various	Ea	\$0.95
Labels	Various	Ea	No Charge
Foam Gun	881	Ea	\$35.00

* No Charge for qualifying accounts. Small use account of than 15 cases per year will be charge \$125.00 for #823 and \$45.00 for #819.

Finet Commodity Code(s): **For Agency Use Only**

48512000000 Cleaner and Polish, Metal (For Brass, Stainless Steel, Etc.)
48513000000 Cleaner, Hand and Skin, Synthetic Detergent Type
48516000000 Cleaner, Hard Surface, General Purpose, Liquid
48518000000 Cleaner, Heavy Duty Degreaser (Including Oven Cleaner)
48520000000 Cleaner and Polish for Marble, Masonry, Porcelain, Etc.
48522000000 Cleaner, Sewer and Waste Pipe, Acid and Caustic Types
48524000000 Cleaner, Sewer and Waste Pipe, Aerobic Bacteria and Fungi Type
48525000000 Cleaner, Tile and Grout
48526160000 Cleaner, Toilet Bowl, Powder
48528000000 Cleaner and Wax-Window, Mirror, and Glass
48529000000 Cleanser, Powdered, Chlorinated
48537000000 Detergent-Disinfectant (Washroom Type), Liquid and Aerosol
48540000000 Disinfectants, Spray and Powdered
48554000000 Floor Polishes and Waxes, Floor Sealer, and Dust Mop Treating Compound
48555000000 Floor Stripper and Cleaner
48578000000 Rug Shampoo and Spot Remover
48584000000 Scale Remover (Acid Type Cleaners for Dishwashers, Steam Tables, Etc.)
48586480002 Soap, A-125
48587000000 Soil Retardant (For Carpets, Rugs, Etc.)
50534360000 Detergent, Germicidal
50535470000 Detergent, Laundry, Granular
50535500000 Detergent, General Purpose, Powder
50535540000 Detergent, Low Sudsing, Powder
96286000000 Freight